



PZ Cussons' Just-in-Time manufacturing site in Manchester is a competitive advantage to the Group's UK business. Dedicated almost entirely to serving the UK market and co-located with R&D, the facility can respond with agility to individual customer requirements and enjoys highly attractive conversion costs.

140m

Units
produced per year
(capacity of ~200m)

Nearly **100%**

of production
dedicated to the
UK market

250

bottles per minute
on fastest-running SKU

>100

Employees
working across the site
(inc R&D)

KEY BRANDS PRODUCED



Carex 250ml hand wash is the factory's highest-volume SKU



A COMPETITIVE ADVANTAGE FOR OUR UK BUSINESS



Highly attractive
conversion costs



Strong third-party
benchmarking on 'Cross-functional alignment' and 'Delivering on-time and in-full'¹



Focused on design, development and production for the **UK market**



Capacity allows for **significant growth and investment to in-house additional product lines**



Able and willing to make **unique variants for key customers**

R&D

15 scientists with combined ~160 years experience



KEY ACTIVITY:

- **Innovation for growth** e.g. new technology; "what's possible?"
- **New Product Development**
- **Tactical innovation** e.g. seasonal variants; customer exclusives
- **Supply Chain partnering** e.g. margin improvement; new product integration

AN EFFICIENT, JUST-IN-TIME PRODUCTION MODEL



6 deliveries of bottles a day



Key raw materials: SLES, Betaine, water



24/5 production
4 hours of safety stocks



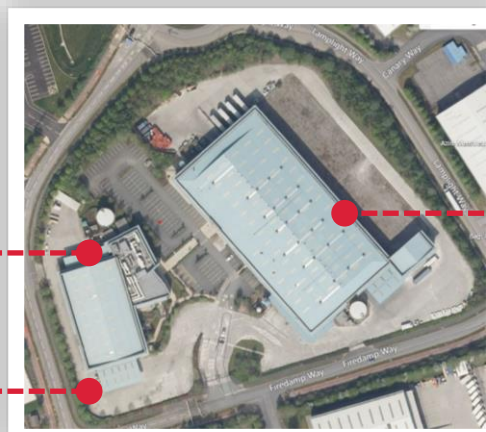
12 lorry-loads of finished products shipped each day via Great Bear logistics partner

LOCATED IN MANCHESTER, UK



R&D and offices

New line for flexible manufacturing



Main manufacturing building

¹ 2022 Advantage Survey of suppliers